

# Infor Automotive

## Meet customer expectations

As an automotive manufacturer or supplier, you're under intense pressure to develop and produce exceedingly safe and technologically advanced vehicles to meet the expectations of knowledgeable, tech-savvy customers. These high expectations can challenge your ability to design and produce products quickly.

To be successful, you must quickly adjust to changing customer and market demands and be more responsive to unique customer requirements. You can achieve this nimbleness with access to the right internal and external resources that help you introduce new products quickly and beat competitive pressures. You also need complete visibility into your operational performance to make the best financial decisions for your company.

You can do this, and more, with Infor® Automotive. Infor Automotive is a purpose-built, complete suite of solutions designed by automotive experts and built on the knowledge Infor has acquired from 30 years of active membership in global automotive industry organizations, including AAIA, AIAG, and OESA. Spanning the entire supply chain from development to delivery, Infor Automotive provides a microvertical focus to deliver best business practices for automotive OEMs, specialty vehicle manufacturers, automotive parts suppliers, and aftermarket service and parts companies.

### Infor Automotive:

- 3,000+ automotive-related suppliers run Infor software.
- 100 countries are home to Infor Automotive customers.
- 80% of the top 100 automotive suppliers use Infor software.
- 80% of US school children ride on buses built with Infor.
- 16 million wheels each year are produced with Infor software.

## Speed up product introduction

How quickly you can get new products to market depends on how efficient you can make your program management and product management processes—up-front designs often dictate final outcomes. With Infor's automotive solutions, you get tools, such as supplier relationship management and embedded business intelligence capabilities, to better manage the required APQP, PPAP, D-FMEA, and P-FMEA processes—giving you more effective control over your overall product strategy. You can also reduce design errors and ensure manufacturability with design-to-engineer features and CAD integration to help establish part standardization and tighter product change management. As a result, you'll be able to increase your ability to quote and launch new products with tighter cost controls, while accelerating your time to market.

## Master your production

Today's highly synchronized automotive supply chain requires you to maintain an equally well-tuned production process in real time. Infor's automotive solutions give you detailed control over all modes of manufacturing, including configured assembly, engineer-to-order, make-to-order, make-to-stock, repetitive manufacturing, and remanufacturing. From inbound order receipt, to production planning and sourcing, you get the tools you need to optimally schedule all of your resources down to the minute and second. This detailed scheduling allows you to reduce waste and ensure you produce on time and within planned costs. In addition to powerful manufacturing support, Infor Automotive also includes built-in quality processes that support requirements for TS16949 certification and advanced product quality planning processes.

“

With Infor, we achieved a double-digit percentage reduction of purchase parts at several sites.”

Marion von der Hand  
Director of Global Supply Management  
LEONI

## Preserve and maintain your capital assets

As demand increases, your tools and equipment cannot be down unexpectedly. As production lines and workcells become more automated and complex, you must have a maintenance system that provides your staff with the right knowledge to keep things running. Infor's automotive solutions give you powerful asset maintenance and management features, such as reliability and risk management tools to maximize the production of your equipment and tools, get longer life from your capital asset investments, and make processes more efficient to lower energy costs. You'll be able to run your business with a keen eye on capital assets, decrease operating costs, and reduce unplanned downtime.

## Conquer your supply chain

You have to be able to easily communicate across your supply chain—both as a supplier to your customer with EDI, and well as with your vendors to meet the OEM mandates for MMOG/LE. Infor's automotive solutions give you out-of-the-box EDI trading partner maps that meet OEM requirements and are regularly updated to keep up with the rapidly changing automotive supply chain. You also get vendor management systems that allow bidirectional, real-time demand communications with quality and vendor ratings and corrective actions, so you can measure and respond to vendor performance. As a result, you'll be able to increase profit by decreasing expedited freight costs, reducing quality issues, and streamlining order-processing tasks.

## Improve decision making

Your stakeholders and investors need to have a solid understanding of how their investment is performing. The global nature of business has made this more challenging. You must link your strategies to your operational plans, performance measures, and people around the world.

Infor's automotive solutions put key operational data at your fingertips with advanced business intelligence tools, including dashboards and sophisticated analytic support. Multi-dimensional result evaluations (by project, by component, by product line, or by vehicle) help drive fast, fully informed management analysis. You'll instantly get a clear view of the performance of your entire business and be ready to make quick, confident determinations. Your decisions will be based on real-time data and a 360° view of business operations from anywhere around the globe.

**Infor's automotive solutions have helped more than 3,000 customers in more than 100 countries.**

**Some of our customers include:**

- Ferrari
- Guangzhou Automobile Group Co Ltd (GAC)
- LTH Casting
- Orio AB
- PT. Cipta Saksama Indonesia
- PT. Argapura

## Choose the deployment option that works for you

With Infor Automotive, you can take advantage of deployment options that include cloud, on-premise, and hybrid deployments—so you can choose the option that makes the most sense for your business today and maintain the flexibility to meet your company's future needs. When you deploy in the cloud, you can free up capital expenses that would otherwise be devoted to implementing and maintaining an on-premise solution, such as for development resources and new hardware. This freed-up capital can give you greater flexibility to meet your evolving operational needs, such as increasing your investment in R&D initiatives. Whichever deployment option you choose, you'll have the same industry-specific functionality.

When it comes time to deploy, Infor Implementation Accelerator (IA) is designed for companies that want to implement an ERP solution quickly, while still benefiting from its flexibility to support future growth. IA for Automotive has industry standard business processes built in, to deliver faster implementations, predictable outcomes, and lower total cost of ownership.

## Be productive anywhere

With Infor Automotive's flexible framework, you can quickly and easily extend the solution to new sites around the globe—including partners, suppliers, distributors, and joint ventures—regardless of what platform they're on. This flexibility also means that you can quickly and easily get new business ventures up and running, wherever you decide to do business.

Infor Automotive is a modern ERP system that requires fewer modifications and customizations, making it much easier for you to deploy and manage. Not only will new and existing employees find it easier to use, but innovative capabilities—such as enterprise search, configurable user interfaces, and personalized dashboards—will better meet the expectations and needs of today's workforce.

With Infor Automotive, you get a single, reliable source for all of your information—even when information is drawn from multiple systems across your business. You can monitor your business processes with integrated tools, such as:

- Integrated business intelligence and KPIs
- Role-based reports and dashboards
- Workflows, alerts, and notifications
- Social collaboration

And, with Infor mobile applications, you can put the power of your Infor solutions on your tablet or smartphone, so you can be productive anytime, from anywhere. These technologies will change everything you thought you knew about business software.

## Maintain your competitive edge

With Infor Automotive, you'll be able improve your business functions to help meet the challenges of a quickly changing industry. You'll be able to increase the efficiency of your design and production processes, keep your equipment running, streamline your supply chain, and use operational performance information to help drive better decision making. Not only can you reduce costs and increase profitability, you can maintain your competitive edge by being able to bring new products to market faster, while meeting greater customer expectations and increased demand.

# Infor in action.

Our solution can help you solve your most pressing challenges. Take a look at some of our Infor Automotive success stories.

**Improving flexibility.** A European-based, high-performance automobile manufacturer that builds highly customizable vehicles needed a flexible manufacturing solution that tightly integrated with its existing ERP system. With Infor Automotive, the manufacturer was able to build individual, custom configured vehicles in sequence, while maintaining high operating-line efficiency and full sequencing with the supply chain.

Infor Automotive also helped the organization increase production numbers by integrating business processes, such as order configuration, advanced planning and scheduling, assembly line scheduling and sequencing, and supplier management.

**Increasing efficiency.** An Indonesian-based specialty vehicle manufacturer relied on many manual processes, which often resulted in inefficiencies, inventory problems, and decreased cash flow. To address these problems, the manufacturer implemented Infor Automotive across the entire organization, including its marketing, purchasing, production planning, inventory, warehouse, and finance departments.

The manufacturer quickly saw improvements in worker and process efficiency. For instance, Infor Automotive allowed the organization to have greater control over purchase orders, which helped to significantly reduce overstock. The organization was also able to improve manufacturing quality, implement tighter cost control, and improve profitability.

**Increasing accuracy.** One of the largest automotive groups in China needed an ERP solution to help it evolve from its many inefficient manual processes. The organization chose Infor Automotive because of its automotive-industry focus, intuitive user interface, low TCO, and rapid implementation.

The successful implementation of Infor Automotive resulted in many improvements, such as being able to more easily share data, ensure data accuracy, and improve the speed of business processes that rely on this data. For instance, bill of materials accuracy improved by 8%; inventory achieved more than 98% accuracy; and purchase orders were processed 20% quicker.

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